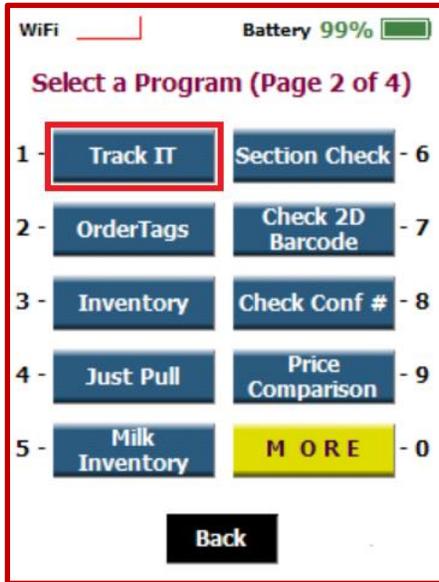


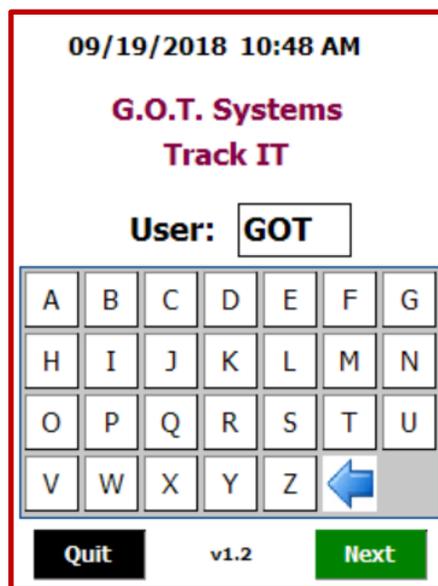
G.O.T. SHRINK TRACKING PROGRAM

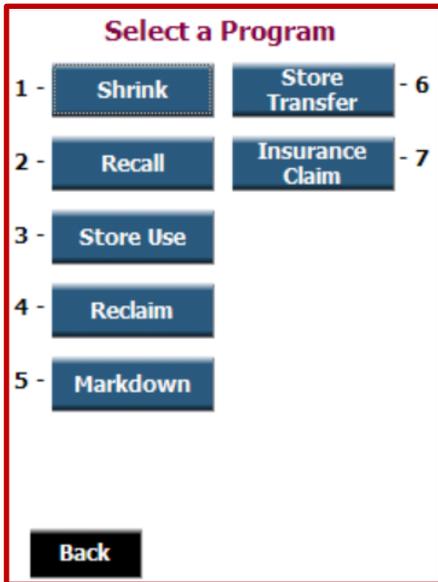
Using a G.O.T. handheld scanner, you can scan and keep track of your shrink, inter-departmental transfers, and inter-store transfers. G.O.T.'s system will price out the shrink and transfers, and provide data warehousing and reporting tools to monitor and manage your shrink.



To begin, find and press the **Track It** button on your G.O.T. handheld.

Enter your three initials or name, and press **Next**.





From this menu, you will select one of the shrink tracking tools:

SHRINK

Identify all product that is known to be destroyed / thrown away.

RECALL

This program is unavailable at this time.

STORE USE

Identify all product that is being used within the store, rather than sold through the POS system.

RECLAIM

Identify product that is eligible for A.W.G. or V.M.C. reclaim.

MARKDOWN

This program is unavailable at this time. Refer to G.O.T.'s new Markdown Printer program.

STORE TRANSFER

Identify all product that is transferred from one store to another.

INSURANCE CLAIM

Identify shrink specifically attributed to a covered event. Use the reporting to support the claim made with your insurance company.

No matter which shrink tracking tool you choose, the process to scan and record your shrink is simple and consistent.

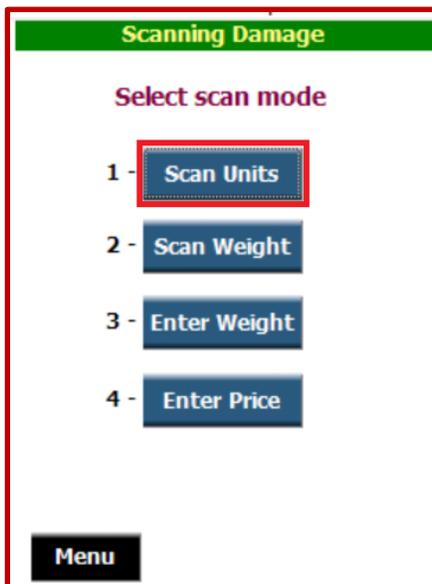
First, choose a reason for the shrink.

Damage... product that is unsaleable due to destruction of the packaging or contents.



The screenshot shows a menu titled "Select a Reason" with five options: 1 - Damage, 2 - Labels, 3 - Out of Date, 4 - Spoilage, and 5 - Theft. The "Damage" option is highlighted with a red dashed border. A "Back" button is located at the bottom left of the menu.

Next,



The screenshot shows a menu titled "Scanning Damage" with four options: 1 - Scan Units, 2 - Scan Weight, 3 - Enter Weight, and 4 - Enter Price. The "Scan Units" option is highlighted with a red dashed border. A "Menu" button is located at the bottom left of the menu.

Choose a scan mode:

Scan Units - anything with a UPC. Also use this for items that are sold under a PLU with units, such as a head of lettuce sold as "each".

Scan Weight - anything with a scale label, such as Meat, Deli, or Bakery.

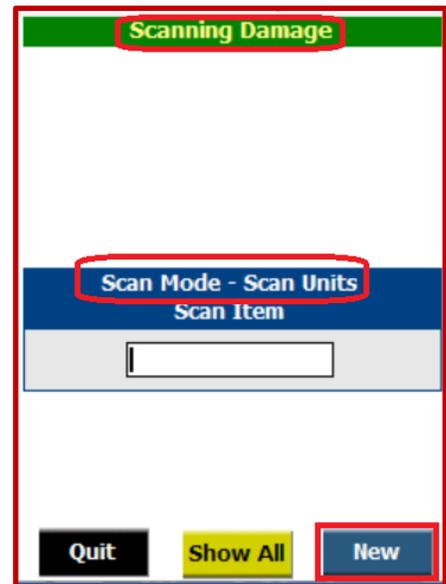
Enter Weight - anything with a PLU. Enter the PLU number and weight, for weighted items.

Enter Price - unavailable at this time.

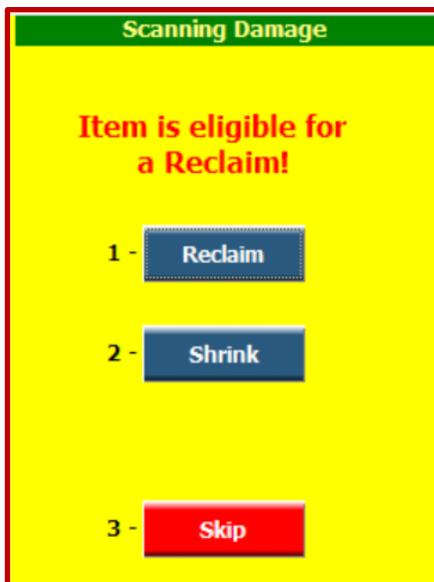
Notice that when you are in scan mode, the system will show you what TYPE of Shrink you are scanning (DAMAGE), and what scan MODE you are in (UNITS / UPC).

If your next scan will be for a different Track It reason or scan type, it is not necessary to quit the system and start over with a new batch. Press the **NEW** button to change scan types or modes.

You will be asked to choose a new Track It reason, such as Out of Date, and a new Scan Mode, such as Weighted Items. The screen will display the new choices.



While scanning shrink, *if you have chosen to participate in G.O.T.'s reclaim identification system*, you may get a system warning that looks like this:



This indicates the product is eligible for reclaim. If the product has been pulled for a reclaim-eligible reason, such as Damage, you can press the **RECLAIM** button and track the item as Reclaim. In this case, keep your reclaim product separate to be sent back to A.W.G. or V.M.C..

If you still want to send the item to Shrink, press the **SHRINK** button to track the item being destroyed.

You may **SKIP** the item to set it aside and process later.

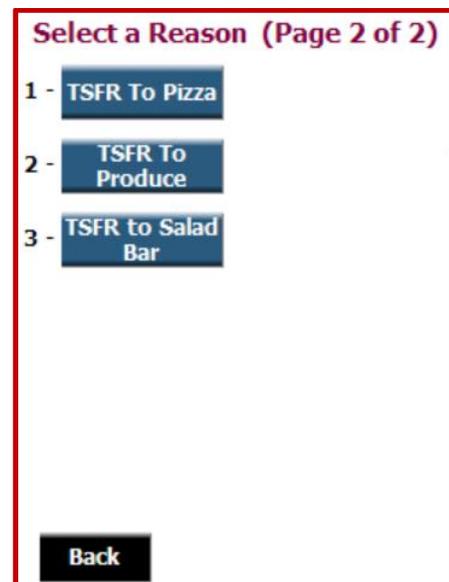
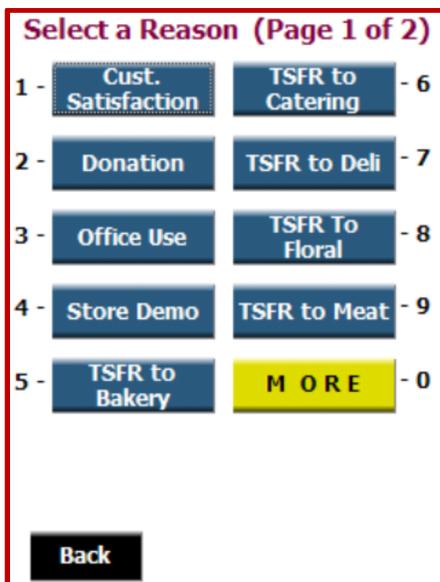
Under Track It, there are several other choices besides Shrink.



STORE USE allows you to track product used in the store. If not identified and accounted for, product used in the store becomes shrink, as it is not available for sale or reflected in sales figures.

Press **STORE USE** to scan product used within the store.

There are many reasons product may be used up in the store. Here is one sample store's menu. This menu is customizable. Maybe you don't have a pizza shop, but you do have a shop that puts together gift baskets.



Once you choose a Store Use reason, continue scanning just like in the Shrink Tracking program.

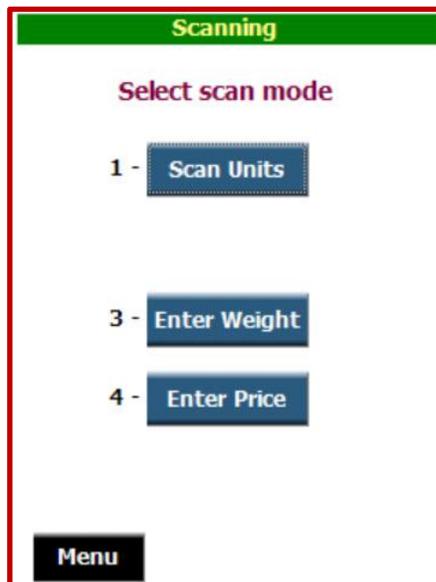


A Store Transfer is handled similar to the shrink tracking. Once you choose **STORE TRANSFER**, a transfer is created between your store (FROM) and the store you enter as the (TO) store in this screen:

Proceed with scanning the store transfer product.

In Store Transfer mode, you must scan everything as either Units (enter the pack value for quantity on a full case) or Weight, associated with a PLU. If you are transferring Produce, enter the PLU and the weight of the case you are transferring.

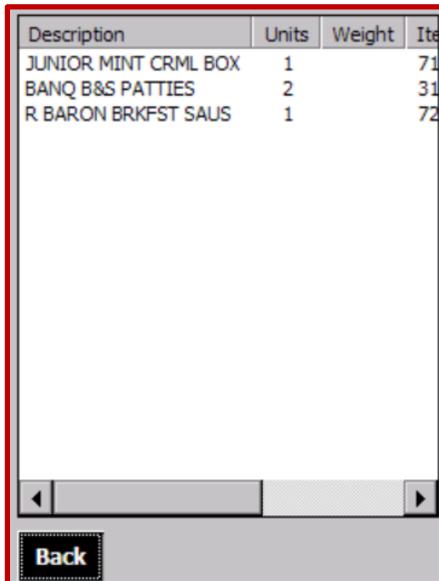
The **ENTER PRICE** option is not currently available.



No matter what TRACK IT program you are in, while you are scanning you will always be able to look at everything you have scanned using the

Show All

button. When you press the **SHOW ALL** button, you will see a screen that looks like this:



Description	Units	Weight	It
JUNIOR MINT CRML BOX	1		71
BANQ B&S PATTIES	2		31
R BARON BRKFST SAUS	1		72

The screenshot shows a handheld device screen with a list of scanned items. The list has four columns: Description, Units, Weight, and It. The items listed are JUNIOR MINT CRML BOX (1 unit, weight 71), BANQ B&S PATTIES (2 units, weight 31), and R BARON BRKFST SAUS (1 unit, weight 72). There is a scroll bar at the bottom of the list, and a 'Back' button is visible at the bottom left of the screen.

Notice there is a scroll bar along the bottom so that you can see additional information to the right of the screen shown.

As in G.O.T.'s other programs, you may click on a line item to select and **DELETE** it.

Press **BACK** to return to scanning.

Once you have scanned all your shrink, you will need to monitor the G.O.T. Shrink reports. There are daily reports for shrink and store use, as well as weekly reports and an on-line data warehouse with extensive query capabilities for G.O.T.'s full service customers. The store transfer function generates an immediate report to the store. All reports are sent via e-mail.

Daily Report

Page 1

Department	Reason	Items	Total Retail	
BAKERY	Out of Date	19	154.56	
Sub Total :				154.56
DELI	Out of Date	7	79.39	
Sub Total :				79.39
DELI HOT	Out of Date	3	37.46	
	Spoilage	1	2.00	
Sub Total :				39.46
MEAT	Out of Date	30	595.58	
	Spoilage	4	58.23	
Sub Total :				653.81
PRODUCE	Damage	12	59.51	
	Out of Date	5	56.10	
	Spoilage	9	61.34	
Sub Total :				176.95
Report Total:				1104.17

Page 2

Conf #	Date	User	UPC	Description	Size	Reason	Vendor	Price Adj	Weight	Units / Scans	Retail / Avg Ret Scans	Total	Reclaim Eligible	Allow Credit
Department BAKERY														
51949-01	04/23	DLK	21010200000	HAMBURGER BUN	8 CT	Out of Date				5	2.59	12.95		
51949-01	04/23	DLK	21010900000	WHEAT HAMBURGER BUN	8 CT	Out of Date				1	3.19	3.19		
51949-01	04/23	DLK	21011100000	KAISER ROLLS		Out of Date				1	2.99	2.99		
51949-01	04/23	DLK	21011200000	HARD ROLLS	6 CT	Out of Date				1	2.29	2.29		
51949-01	04/23	DLK	21011300000	BUTTER & EGG DINNER ROLLS	12 CT	Out of Date				1	3.79	3.79		
51949-01	04/23	DLK	21012300000	RAISIN BREAD		Out of Date				1	3.29	3.29		
51949-01	04/23	DLK	21013000000	FRENCH BREAD WHEAT		Out of Date				2	3.99	7.98		
51949-01	04/23	DLK	21015900000	ONION ROLLS	6 CT	Out of Date				1	3.79	3.79		
51949-01	04/23	DLK	21018600000	SUB BUNS	4 CT.	Out of Date				2	3.29	6.58		
51949-01	04/23	DLK	21019500000	WHITE BREAD		Out of Date				1	2.49	2.49		
51949-01	04/23	DLK	21023200000	ASSORTED MUFFINS		Out of Date				1	4.99	4.99		
51949-01	04/23	DLK	21040300000	CAKE DONUTS	6 CT	Out of Date				1	2.99	2.99		
51949-01	04/23	DLK	21098300000	SCONES		Out of Date				1	2.99	2.99		
51949-01	04/23	DLK	21098300000	PETITE KAISER	6 CT.	Out of Date				2	1.98	3.96		
51949-01	04/23	DLK	22098000000	BAKED CROISSANTS		Out of Date				1	3.99	3.99		
51949-01	04/23	DLK	26922300000	MARBLE RYE BREAD		Out of Date				1	2.59	2.59		
51949-01	04/23	DLK	28901000000	DANISH ROYALS	BY...	Out of Date				1	3.98	3.98		
51949-02	04/23	MCP	01037442065	FT 6 VARIETY CHSECAK	40 OZ	Out of Date	AWG KE			4	14.99	59.96		
51949-02	04/23	MCP	79622006447	JH FRENCH SILK CRM	22OZ	Out of Date	AWG KE			3	6.59	19.77		
Total:												154.56		

Grocery Order Tracking											Report 0331			
Shrink											04/24/18			
Shrink											05:41:18			
Shrink											Page # 3			
Conf #	Date	User	UPC	Description	Size	Reason	Vendor	Price Adj	Weight	Units / Scans	Retail / Avg Ret Scans	Total	Reclaim Eligible	Allow Credit
Department DELI														
51980-01	04/23	KAY	21617500000	PORK EGG ROLL		Out of Date				1	1.25	1.25		
51980-01	04/23	KAY	22042900000	CHEDDAR BROCCOLI PASTA...	PER LB	Out of Date				1	4.35	4.35		
51980-01	04/23	KAY	22062600000	SPAGHETTINI PASTA	PER LB	Out of Date				3	2.33	6.99		
51980-01	04/23	KAY	22091900000	MISC. COLD DELI BY COUNT	BY...	Out of Date				1	59.94	59.94		
51980-01	04/23	KAY	27002900000	3 BEAN SALAD	PER LB	Out of Date				1	2.66	2.66		
51980-01	04/23	KAY	27196800000	SANDWICH SPREAD WEDGE		Out of Date				1	2.10	2.10		
51980-01	04/23	KAY	27197100000	TUNA SALAD WEDGE		Out of Date				1	2.10	2.10		
Total:												79.39		

Not all pages shown...

Grocery Order Tracking											Report 0331			
Shrink											04/24/18			
Shrink											05:41:18			
Shrink											Page # 5			
Conf #	Date	User	UPC	Description	Size	Reason	Vendor	Price Adj	Weight	Units / Scans	Retail / Avg Ret Scans	Total	Reclaim Eligible	Allow Credit
Department MEAT														
51726-01	04/23	EJB	24005000000	BEEF SHORT RIBS	PER LB	Out of Date			1.57	1	7.83	7.83		
51726-01	04/23	EJB	24011000000	BEEF CHOP SUEY MEAT	PER LB	Out of Date			2.22	2	7.76	15.52		
51726-01	04/23	EJB	24012000000	BEEF STIR FRY MEAT	PER LB	Out of Date			0.55	1	3.84	3.84		
51726-01	04/23	EJB	24013000000	BEEF SHORT RIBS BONELESS	PER LB	Out of Date			1.86	2	5.57	11.14		
51726-01	04/23	EJB	24023000000	BEEF SOUP BONES	PER LB	Out of Date			2.68	4	2.34	9.35		
51726-01	04/23	EJB	24033000000	CUBED STEAK FAMILY PACK	PER LB	Out of Date			1.53	1	8.40	8.40		
51726-01	04/23	EJB	24038000000	SIRLOIN SIZZLER STEAK FAM PK	PER LB	Out of Date			1.61	1	10.93	10.93		
51726-01	04/23	EJB	24070000000	CHUCK ROAST	PER LB	Out of Date			5.95	2	14.85	29.69		
51726-01	04/23	EJB	24071000000	USDA CHOICE BEEF ARM ROAST	PER LB	Out of Date			3.67	2	6.39	12.77		
51726-01	04/23	EJB	24092000000	USDA CHOICE BEEF ARM...	PER LB	Out of Date			0.59	1	3.24	3.24		
51726-01	04/23	EJB	24094000000	SIRLOIN TIP STEAK	PER LB	Out of Date			0.94	1	5.35	5.35		
51726-01	04/23	EJB	24096000000	BOTTOM ROUND STEAK	PER LB	Out of Date			2.93	4	3.65	14.61		
51726-01	04/23	EJB	24104000000	SIRLOIN SIZZLER STEAK	PER LB	Out of Date			0.90	1	6.29	6.29		
51726-01	04/23	EJB	24108000000	RIBEYE STEAK	PER LB	Out of Date			0.78	1	9.35	9.35		
51726-01	04/23	EJB	24111000000	FLAT IRON STEAK	PER LB	Out of Date			1.20	2	4.79	9.58		
51726-01	04/23	EJB	24121000000	GROUND BEEF	PER LB	Out of Date			16.48	20	3.21	64.16		
51726-01	04/23	EJB	24122000000	GROUND BEEF	PER LB	Out of Date			3.50	2	6.81	13.61		
51726-01	04/23	EJB	24123000000	GROUND BEEF FAMILY PACK	PER LB	Out of Date			23.00	8	10.81	84.88		
51726-01	04/23	EJB	24124000000	GROUND BEEF	PER LB	Out of Date			4.00	4	3.68	14.72		
51726-01	04/23	EJB	24127000000	GROUND ROUND SUPREME...	PER LB	Out of Date			15.69	16	4.89	78.29		
51726-01	04/23	EJB	24129000000	GROUND ROUND SUPREME...	PER LB	Out of Date			2.32	1	11.11	11.11		
51726-01	04/23	EJB	24133000000	HANSENS PLAIN GROUND PORK	PER LB	Out of Date			0.96	1	1.90	1.90		
51726-01	04/23	EJB	24203000000	PORK STIR FRY	PER LB	Out of Date			1.83	2	4.57	9.13		
51726-01	04/23	EJB	24367000000	GROUND BEEF JUMBO PACK	PER LB	Out of Date			28.72	4	24.99	99.95		
51726-02	04/23	EJB	24012000000	BEEF STIR FRY MEAT	PER LB	Spoilage			0.58	1	4.05	4.05		
51726-02	04/23	EJB	24023000000	BEEF SOUP BONES	PER LB	Spoilage			5.07	7	2.53	17.70		
51726-02	04/23	EJB	24141000000	HANSENS MARKET MEATLOAF	PER LB	Spoilage			3.69	2	8.66	17.31		
51726-02	04/23	EJB	24163000000	PORK SIRLOIN ROAST...	PER LB	Out of Date			2.32	1	6.04	6.04		
51726-02	04/23	EJB	24165000000	PORK CUTLET BREADED	PER LB	Out of Date			0.93	2	1.86	3.71		
51726-02	04/23	EJB	24175000000	PORK BUTT RST BONELESS	PER LB	Spoilage			6.41	2	9.59	19.17		
51726-02	04/23	EJB	24180000000	PORK RIB CHOPS	PER LB	Out of Date			8.74	10	2.79	27.88		
51726-02	04/23	EJB	24181000000	PORK LOIN CHOPS	PER LB	Out of Date			1.31	1	4.18	4.18		
51726-02	04/23	EJB	24193000000	PORK SHOULDER STEAK	PER LB	Out of Date			1.82	1	5.81	5.81		
51726-02	04/23	EJB	24194000000	PORK SHOULDER BUTT ROAST	PER LB	Out of Date			3.95	1	11.42	11.42		
Total:												653.81		

Weekly Report

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Grocery Order Tracking												Report 0331		
Store: [REDACTED]												04/23/18		
Date: 04/15 - 04/21		Shrink										03:51:20		
Conf #	Date	User	UPC	Description	Size	Reason	Vendor	Price Adj	Weight	Units / Scans	Retail / Avg Ret Scans	Total	Reclaim Eligible	Allow Credit
Department PRODUCE														
43961-02	04/16	MFW	07143090081	DOLE ORG ROMAINE HRT		Spoilage				3	3.49	10.47		
43961-02	04/16	MFW	08186420210	PEANUT RSTD 10Z	10 OZ	Out of Date	AWG MS			3	1.49	4.47		
43961-02	04/16	MFW	80580612213	GG WH LEAF GREEN	7 OZ	Spoilage	AWG MS			4	3.49	13.96		
43961-02	04/16	MFW	64210209858	ORGANIC BABY SLCD...	1 ZZZ	Spoilage				2	3.99	7.98		
43961-02	04/16	MFW	64210250959	BABY BELLA/CREMINI MUSH...	6 CT	Spoilage				3	3.99	11.97		
43961-02	04/16	MFW	73571800013	ONOINS		Spoilage				2				
43961-02	04/16	MFW	81204900910	ORG BLUEBERRY 6 OZ	6 OZ	Spoilage				1				
43961-02	04/16	MFW	81363501014	GALA APPLES		Spoilage				1				
43961-02	04/16	MFW	85299000800	ORG STAWBERRY	1 ZZZ	Spoilage				7				
43961-02	04/16	MFW	85895900430	ORG CELERY HEARTS	CT	Spoilage	AWG MS			2	1.99	3.98		
43961-03	04/16	MFW	00000004046	AVOCADO	1 CNT	Spoilage				9	0.99	8.91		
43961-03	04/16	MFW	07003858503	POT BC GOLD SLB	5 LB	Spoilage				2	2.99	5.98		
45072-02	04/17	MFW	04175609008	DOLCI FRUTTA DIP 8OZ	8 OZ	Out of Date				41	2.99	122.59		
45072-02	04/17	MFW	07020055600	MARZ ORIG APPLE DIP	16 OZ	Damage				1	4.49	4.49		
45072-02	04/17	MFW	07146430950	BH MANGO JUICE	450 ML	Out of Date				1	3.49	3.49		
45072-02	04/17	MFW	07673790038	APPLE JUICE GRANNY	12 OZ	Out of Date				1				
45072-02	04/17	MFW	08259272715	NKD JCE BLUE MACHINE	15.2 O	Out of Date				8				
45072-02	04/17	MFW	08259291715	NKD POWER C	15.2 O	Out of Date				3				
45072-02	04/17	MFW	82930701504	POTATO SAVORY HERB	1 LB	Out of Date	AWG MS			2				
45072-02	04/17	MFW	82930701534	POTATO GARLIC PARSLY	1 LB	Out of Date	AWG MS			3				
45072-02	04/17	MFW	82930701564	POTATO ONION MEDLEY	1 LB	Out of Date	AWG MS			6				
45072-02	04/17	MFW	82930701584	POTATO GARLIC HERB	1 LB	Out of Date	AWG MS			1				
45072-02	04/17	MFW	71651903681	MANN NB SESAME SRIRA	12 OZ	Out of Date				3	5.99	17.97		
45072-02	04/17	MFW	71651903694	NB BCN MPL BRUSS	7.15 O	Out of Date				4	5.99	23.96		
45072-02	04/17	MFW	73571800013	ONOINS		Spoilage				1				
45072-02	04/17	MFW	73639320801	GLORY GREEN CUT COLL	16 OZ	Out of Date				2	2.98	5.96		
45072-03	04/17	MFW	07143001070	DOLE BUTTER BLISS	6 OZ	Spoilage				3	2.99	8.97		
45072-03	04/17	MFW	64210252231	ORGANIC PORTABELLA SLCD...	6 CT	Spoilage				2	4.49	8.98		
45072-03	04/17	MFW	69955471110	BAKER POT MICRO		Spoilage				10	0.99	9.90		
45072-03	04/17	MFW	71651903694	NB BCN MPL BRUSS	7.15 O	Out of Date				3	5.99	17.97		
45072-03	04/17	MFW	82608830400	WRAPPED SWEET POTATO	CT	Spoilage				4	1.39	5.56		
45072-03	04/17	MFW	89951700237	GRAPE TOMATOES	1 ZZZ	Spoilage				2				
45072-03	04/17	MFW	75030157800	RASPBERRIES		Spoilage				3				
45072-04	04/17	MFW	00000093107	ORGANIC NAVEL ORANGES...	1 ZZZ	Spoilage				3	1.39	4.17		
45072-04	04/17	MFW	02198520002	GG SS FRESH BASIL	0.25 O	Spoilage				3	1.19	3.57		
45072-04	04/17	MFW	03260103111	ORG CAULIFLOWER	12 CT	Spoilage				2	4.49	8.98		
45072-04	04/17	MFW	05349573292	BTRNUT SQUASH VEG NOODLES	1 ZZZ	Spoilage				1	2.99	2.99		
45072-04	04/17	MFW	05349573293	ZUCCHINI SQ VEG NOODLES	1 ZZZ	Spoilage				4	3.19	12.76		
45072-04	04/17	MFW	07127910808	FE PREMIUM ROMAINE	9 OZ	Spoilage				1	2.29	2.29		

8-Week Report

Page 1

Grocery Order Tracking											Report 0339
Store: [REDACTED]											04/23/18
Program: Shrink		Track IT - Total by Week									11:30:57
		Page # 1									
DM	Department	WK -7 Mon - Sun 02/26 - 03/04	WK -6 Mon - Sun 03/05 - 03/11	WK -5 Mon - Sun 03/12 - 03/18	WK -4 Mon - Sun 03/19 - 03/25	WK -3 Mon - Sun 03/26 - 04/01	WK -2 Mon - Sun 04/02 - 04/08	WK -1 Mon - Sun 04/09 - 04/15	Current WK Mon - Sun 04/16 - 04/22	Total	
	BAKERY	537.00	435.80	473.38	851.56	582.38	877.96	1114.19	617.99	5490.26	
	DAIRY	733.58	593.35	315.87	654.75	682.51	667.36	710.46	1042.18	5400.06	
	DELI	216.78	158.35	6.99	11.57	47.79	102.78	268.17	68.92	881.35	
	HEALTH	39.95	72.85		39.95	71.44			2.35	226.54	
	MEAT	1593.08	1491.59	2038.12	1500.53	1746.66	1788.70	1507.28	2250.51	13916.47	
	POPCORN	52.84		35.88	14.95	29.90	29.90		38.87	202.34	
	PRODUCE	131.80	217.27	376.18	164.31	192.41	66.19	228.96	100.47	1477.39	
	SEAFOOD 1	129.64	223.81	276.80	245.18	242.57	135.60	204.63	199.46	1657.49	
	Total :	3434.47	3193.02	3523.02	3482.80	3595.66	3668.49	4033.69	4320.75	29251.90	

Store Use reports:

Summary:

Grocery Order Tracking				
Store Use				Report 0333
Store	[REDACTED]			07/19/15
Date	07/12 - 07/18			07:01:06
				Page # 1
Department From	To	TSFR to Bakery	TSFR to Deli	Total
DAIRY			32.99	32.99
DOLLAR G			2.00	2.00
GROCERY		26.39	70.44	96.83
HBC			15.29	15.29
MEAT			150.95	150.95
PRODUCE		1.39	6143.46	6144.85
Total :		27.78	6415.13	6442.91

Detail:

Grocery Order Tracking													
Store Use												Report 0335	
Store	[REDACTED]											07/19/15	
Date	07/12 - 07/18											07:01:06	
												Page # 2	
To Department	TSFR to Bakery												
Conf #	Date	User	From Department	UPC	Item	Description	Size						
13246-01	07/15	RAH	GROC	04000044327	301337	MARS SNICKERS 6-PK	6 PK	AWG SP			3	5.19	15.57
19366-02	07/17	MHF	PROD	02791804070		Celery	1 EA				1	1.39	1.39
67504-03	07/12	CSU	GROC	02150020200	151183	LAWRY TACO MIX	1 OZ	AWG SP			6	0.99	5.94
67504-03	07/12	CSU	GROC	07003860932	111690	BST-CH REAL BACON PC	2.5 OZ	AWG SP			1	2.39	2.39
67504-03	07/12	CSU	GROC	07003861674	244780	BST-CH MIN CHOC CHIP	12 OZ	AWG SP			1	2.49	2.49
												Total:	27.78

Store Transfer reports look like this:

Grocery Order Tracking													
Store Transfer												Report 0398	
Store	4 [REDACTED]											09/19/18	
Date	09/18 - 09/18											01:30:19	
												Page # 1	
To Store	2 [REDACTED]												
Conf #	Date	User	From Department	UPC	Item	Description	Size	Vendor	Weight	Units	Retail	Total	
41497-01	09/18	SLL	GROC	07003859437	127258	AL SAVE BBQ POT CHIP	10 OZ	AWG OC		16	1.58	25.28	
41497-01	09/18	SLL	GROC	07003859438	127167	AL SAVE SC/ONION CHP	10 OZ	AWG OC		16	1.58	25.28	
												Total:	50.56

For Track It functions, weekly reporting in a data format is available to simplify entry to the Retailer's Accounting System.

We're always ready to help. Give us a call if you have any questions.

913-402-1069